

*Spišská Nová Ves dated: 11/2/2015*

## Reference Letter

EMBRACO is a company specialized in cooling solutions and world leader in the [hermetic compressor](#) market. Besides the range of compressors, the Company also produces in its manufacturing units - located in Brazil, Italy, China and Slovakia - electrical components, cast iron, and complete cooling systems - for home and commercial use. The Company manufactures also electronic components, used in the optimization of appliances.

Embraco Slovakia as growing site is undertaking more challenging projects, which require high involvement of R&D Department. We have decided to cooperate with OpEx Group to improve our engineers skills and practical knowledge. OpEx Group consultants prepared training program consisting of three stages:

- Effective testing
- Robust Design/Engineering
- Testing for Reliability

The program delivered new way of conducting experiments within R&D, which helps to shorten testing time and allow to conduct more complex experiments. In consequence, we have achieved an effective incorporation of quality in the process and the product.

A lot of practical examples and experience of OpEx Group instructors were key elements which let us to achieve expected results.

Basing on this experience, I would highly recommend OpEx Group as a provider of solutions for R&D field and professional business partner.



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